



MALTA DIRECCION CAPITAL LATAM

COMPANY PROFILE

NEW YORK -

MIAMI -

QUITO -

BOGOTA -

LIMA -

SANTIAGO

ALTADIRECCION CAPITAL LATAM is a financial Company with presence in 5 countries, whose main expertise are credit structuring, general insurances, M&A, and corporate legal assistance.

Mision

Our vision is helping our clients to develop efficient and sustainable companies over time for its shareholders and workers.

Vision

We strive to be the leader corporate counselor for medium and large sized companies, generating high value for its clients, shareholders and executives.



Integrity

We perform our work ethically and honestly, always putting first the absence of conflicts of interest.



Creativity

We develop innovative solutions custom made for our clients.



Trust

We build mutual trust relationships with our clients with the intention of developing long term bonds.



Commitment

We empathize with the needs of our clients, in order to deliver timely and effective solutions.

BUSINESS AREAS

FINANCIERO
MALTADIRECCION
CAPITAL LATAM

In ALTADIRECCION CAPITAL LATAM FINANCIERO we help our clients to design an efficient financial architecture for their companies, helping them to find financing in local and foreign markets, as well as credit structuring.

CORREDORA DE SEGUROS
MALTADIRECCION
CAPITAL LATAM

ALTADIRECCION CAPITAL LATAM INSURANCE BROKERS develops and delivers a wide range of professional services related to private insurance policies for médium and large companies such as guarantee, credit and general policies.

M&A
MALTADIRECCION
CAPITAL LATAM

ALTADIRECCION CAPITAL LATAM M&A advices and support our clients in the process of buying, selling and merging strategic assets. Through a close and dedicated work, we create a custom made strategy that works together with the shareholders and management teams.

LEGAL
MALTADIRECCION
CAPITAL LATAM

In ALTADIRECCION CAPITAL LATAM LEGAL we deliver our clients a wider range of abilities and services focused on legal assessment, with the aim of giving our clients efficient and timely solutions.

20

YEARS IN THE MARKET

+140

COLLABORATORS

+30

YEARS OF EXPERIENCE



First row, from left to right: Jorge Simian, Peter Hill, Andrea Santiagos,
Second row, from left to right: Robert Hill, Marcelo Kaplan, Cristián Cerna, Alejandro Arias.

PARTNERS



Andrea Santiagos
Board Member/Executive Manager Insurance Area



Robert Hill
Board Member/Executive Manager M&A Area



Cristóbal Marchant
Partner Director



Sebastián Morgan
Executive Manager Legal Area



Roberto Chiu
Partner Director / Chile



Cristián Lopicich
Partner Director / Chile



Felipe Márquez
Partner Director / Chile



Felipe González
Partner Director / Chile



Roberto Darrigrandi
Executive Manager Financial Area



Carlos Alberto González
Partner Director / Chile



Juan Carlos Fisher
Partner Director / Perú



Jaime Mantilla
Partner Director / Colombia



Raúl Armendaris
Partner Director / Ecuador

ECONOMIC SECTORS



16%

Industrial



14%

Technology



13%

Real Estate



12%

Building



8%

Agriculture



6%

Retail



6%

Health



6%

Transportation



5%

Automotive
Industry



4%

Energy



2%

Food Industry



2%

Forest Industry



2%

Hotel Industry



2%

Education



2%

Mining



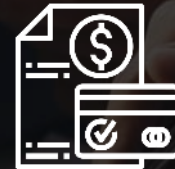
**BOARD
COMMITTEE**



**PARTNERS
COMMITTEE**



**COMMERCIAL
COMMITTEE**



**CREDIT
COMMITTEE**



**STRATEGIC
COMMITTEE**



**PORTFOLIO
MONITORING
COMMITTEE**

As part of our commitment with our clients, the Board, Partners, and Staff work in collaborative manner to achieve our customer needs



MALTA DIRECCION CAPITAL LATAM

- Together with ease and trust

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